

# A TRUE LEADER INSPIRED BY NATURE





# **ABOUT ILIM GROUP**



Ilim Group is the leader of the Russian pulp and paper industry and the largest Russian exporter of pulp and paper products to China and other Asian countries.

Ilim has been operating for more than 30 years, exporting its products to more than 35 countries worldwide.



**8.6 M ha** leased timberlands



**3.9 Mt** total annual output



16,000 headcount



DRIVEN BY A WINNING ETHOS, BUILT ON A FOUNDATION OF QUALITY AND RELIABILITY, ILIM GROUP STANDS AS A TRUE LEADER INSPIRED BY NATURE!

# **ILIM GROUP ASSETS**

### Mills

- · Koryazhma, Arkhangelsk Oblast
- Bratsk, Irkutsk Oblast
- · Ust-Ilimsk, Irkutsk Oblast

### **Corrugated box plants**

- · Kommunar, Leningrad Oblast
- · Dmitrov, Moscow Oblast



Head Office in St. Petersburg



Omela coated paper



Representative Office



Offset paper



Mills and Corrugated Box Plants



Ilim's Office Paper



Sibgiprobum Design and Engineering Institute



Corrugated packaging



Packaging materials



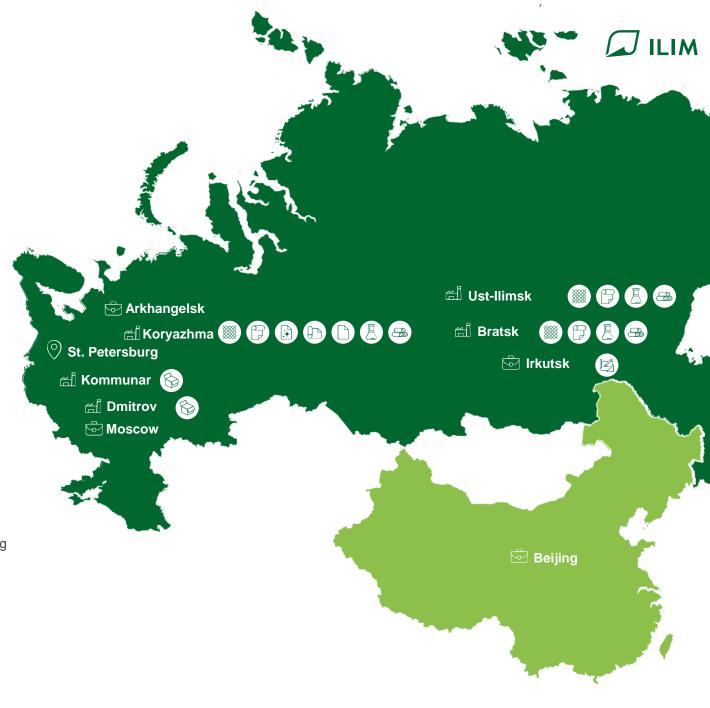
Forest chemicals



Pulp



Round timber



# **ILIM GROUP PRODUCTS**



With the production of pulp, paper, and paperboard as a core business, Ilim boasts a well-balanced product portfolio



## Kraft pulp

- Bleached softwood pulp
- Bleached hardwood pulp
- Unbleached softwood pulp
- BiLar



# **Packaging materials**

- Kraftliner
- Fluting
- · Fully bleached liner
- Sack paper
- · Packaging paper



## White papers

- Omela coated paper
- Offset paper
- Ilim Standart and Ilim Profi office paper
- Wallpaper



# **Corrugated packaging**

- Transportation packaging (corrugated boxes and components)
- Shelf-ready packaging (complex design, high-quality printing)
- Bulk packaging



### Forest chemicals

- Tall oil rosin
- Tall oil fatty acids
- Distilled tall oil
- Lightweight tall oil

- Tall oil pitch
- Rosin size
- KM cooking additive
- Turpentine

# **ILIM GROUP IN RUSSIA**



Ilim Group is the leading force in the Russian pulp and paper industry, dominating the market by output



<sup>\*</sup> JSC Ilim Group is the leading manufacturer of pulp, paper and paperboard in Russia as of 2024 year-end based on the data of the Federal State Statistics Service of the Russian Federation (Rosstat) for the 12 months of 2024 on total volume of domestically produced pulp, paper and paperboard.

# **ILIM GROUP IN CHINA**

Ilim Group is the largest Russian exporter of pulp and paper products to China and other Asian countries. With over 50% of its output exported to China, Ilim benefits from a robust distribution network of traders, including major state-owned companies, and an impressive pool of consumers. In 2026, the Company will mark its 30th year of operation in the Chinese pulp and paper market.

No. 1 by KLB supplies

No. 1 by USKP supplies

**In TOP3** by BSKP supplies.

500+
consumers
in 20 regions

**30 years** in China's market by 2026





# **STRATEGY**

Ilim's key priorities have remained unchanged for many years in a row: human capital, markets and customer relations, production and financial performance, as well as sustainable growth and development

# Ilim's Formula for Leadership

### **Growth**

- Increased production and sales volumes
- Enhanced expertise

# Responsibility

- Environment and occupational safety
- Jobs and fringe benefits

# **Stability**

- · Production and dispatch cadence
- Stable quality

# **Efficiency**

- High cost competitiveness
- · Speed and accuracy of decision-making

### **Evolution**

- Embracing market transformation (procurement, technology, and sales)
- Expedited integration of IT solutions





Ilim implements large-scale investment projects.

Over the past 9 years, Ilim has invested 4 billion dollars in production development. In 2024, Ilim Group launched a new KLB Mill in the city of Ust-Ilimsk, Irkutsk Oblast

KLB Mill in Ust-Ilimsk is the largest pulp and paperboard mill in Russia

**RUB 100 B** 

total investment

850
new jobs,
incl. in logging business

600 kt

of kraftliner per year

2.150 t

maximum daily output

9.4 m

/ ILIM

trim width

# ILIM'S OFFICE PAPER UNDER OWN BRAND NAME



Since 2024, Ilim has been producing Ilim Standart office paper for versatile use in offices and homes, and the premium Ilim Profi product

# 38 M stacks

2024 sales volume

18%

Russian office paper market share achieved in Year 1\*

# The Consumers' Choice

in Office Product of the Year category

# **Product of the Year 2024**

in New Product of the Year category\*\*



<sup>\*</sup> Market share in Russia, by volume, based on Ilim's analysis of office paper domestic production and export figures for 2024.

<sup>\*\*</sup> Product of the Year 2024 award in New Product. Office Paper Category: Breakthrough of the Year, a Russian Manufacturer.

# **PEOPLE**

Ilim's core value is people. We foster initiative and nurture professionals. Our primary HR policy goal is to create conditions for high productivity and professional development

**16,000** headcount

**70%** of employees have been with Ilim for over 10 years

17% of employees with industry awards and honorary titles

**23,000**Corporate University events per year

120

training contracts with vocational schools



# **ENVIRONMENT**

Ilim's business strategy is founded on implementing best available technologies, responsible use of natural resources, and reducing environmental, industrial, and fire hazards at every stage of production process

100%

of industrial wastewater undergoes 3 treatment stages

85%

of emissions are captured and treated at our own facilities

74%

of generated waste is disposed of or utilized internally to generate energy **50,000 ha** annual reforestation volume



# **SOCIAL RESPONSIBILITY**

Ilim Group is committed to upholding high ethical business standards and creating positive social environments in the regions with the Company's footprint



**Education** 



**Healthcare** 



**Culture** 



**Youth sports** 



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